

INVESTOR'S PRESENTATION



EIKO LIFESCIENCES

F E E L T H E C H E M I S T R Y

“Eiko LifeSciences” is a division of Narendra Investments (Delhi) Ltd., BSE Code: NIDL | 540204 |



SAFE HARBOR

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The Ethos- Vision and Mission



ABOUT THE COMPANY

Narendra Investments (Delhi) Ltd. Incorporated in 1977 (BSE Code: NIDL | 540204 |) has recently ventured in the business of Manufacturing, Supplying and Export of Speciality & Fine Chemicals. Company has formed a separate division namely “Eiko LifeSciences” by amending the main object of the company.

VISION

To become one of the prominent Speciality & Fine chemical company with distinctive integrated production models and varied products portfolio on a global arena.

MISSION

To achieve sustainable growth in business by providing best quality products & services to customers, taking utmost care of all our stakeholders and focus on Environment, Social and Governance policies.

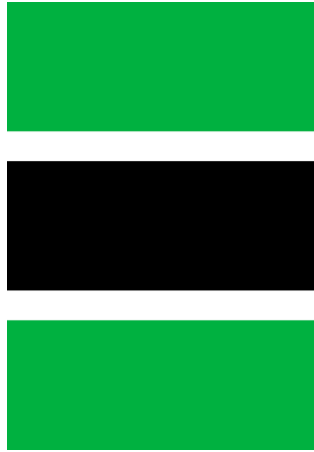


Company Overview



In a short span of time, company has established itself in the race of becoming India's leading Speciality & Fine Chemicals Manufacturer, Supplier & Exporting company.

- Company's Speciality Chemicals product offerings comprise of Organic as well as and Inorganic chemicals.
- Its products are used in Pharmaceuticals, Agrochemicals, Aroma Chemicals, Electronic Chemicals etc.
- Company has expanded its range of products and, presently, manufactures leading Speciality Chemicals which find application across various industries in India and globally.
- To begin with, Company operates out of its leased unit at MIDC, Badlapur and has also tied up with many job workers.



Q-4/ FY 20-21 Financial Performance

(₹ in Lakhs)

Sr. No.	Particulars	Quarter ended			Year ended
		31.03.2021	31.12.2020	Change %	31.03.2021
1	Revenue from operations	614.47	584.59	5%	1,199.06
2	Profit/(Loss) from ordinary activities before tax	48.55	27.69	75%	83.27
3	EBITDA	55.64	31.32	78%	98.21
4	EBITDA Margin	9.05%	5.36%	69%	8%
5	Profit/(Loss) from ordinary activities after tax	35.48	20.69	71%	61.43
6	Earning Per Share (EPS) (Not annualised)	0.93	0.54	71%	1.61



Our Products & Business

OUR Business Profile

Our Business is broadly categorized

Intermediates for Pharmaceuticals, Fine Chemicals & Agrochemicals

Company is also proposing to venture into APIs business, as a part of forward integration strategy



OUR Products Profile

3-Chloropropiophenone, Orthochlorobenzonitrile (2-Chlorobenzonitrile)



Halogenated products such as Bromo/ Chloro derivatives of various Aromatics Compounds



key precursors for variety of life saving drugs such as Amiodarone (Cardiovascular), Bupropion (Anti Smoking) etc.

Fine Chemicals



used for perfumery, food & flavor Industry such as Coumarin and its derivatives



Various other products used for applications like electro plating/ e-coating, metal finishing etc.

Agrochemicals intermediates



Used in manufacturing of Speciality Fungicides and Herbicides such as Chlorinated derivatives of Quinoline



widely used for broad Spectrum Herbicides applications



End users of our Products

**PHARMA
CEUTICALS** ▲



▼ **NUTRA
CEUTICALS**



▲ **AGRO
CHEMICALS**



▼ **CONSTRUCTION
CHEMICALS**



▲ **DYES & PIGMENTS**



▼ **FLAVORS &
FRAGRANCES**





Competitive Advantages



**Eiko
LifeSciences
has the
following
Competitive
Advantages:**

Large and diverse array of products

Strong relations with Manufacturing facilities

Diversified and Stable Customer Base

Strong Relations with Marquee Clients

Experienced team with domain knowledge

Established and stable relationship with suppliers

Specialised Business Model with high entry barriers

Continuous R & D

Improved Profit Margins



Experienced Promoters, Board of Directors and KMPs



Operations of the Company are being professionally managed by a team of experienced technocrats under guidance from Board of Directors/ Promoters

- CA Laxmikant Kabra (Chairman, Promoter Director)
- Mr. Bhavesh Dhirajlal Tanna (Promoter Director)
- Mr. Umesh More (Executive Director)
- Ms. Kajal Kothari (Independent Director)
- CA Mandar Kamalakar Patil (Independent Director)
- Mr. Rajkumar Baheti (Independent Director)



Thanks!

Any questions?

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